

Nominee: CloudRanger

Nomination title: CloudRanger Server Management Platform

CloudRanger, the simple backup solution for Amazon Web Services (AWS), was founded in 2014 in Letterkenny, Ireland, and delivers cloud server management software for businesses, MSPs and enterprises. The new version of its software, released in June 2017, simplifies users' experience and provides more control over the cloud by offering users effortless scheduling and backup policies, while providing a bird's eye view of the entire server system from one easy-to-use dashboard, ultimately saving time and money.

The driving force behind the innovation is the belief that when servers are represented visually, they are easier to manage and understand – even for less-than-technical users. Users can see their servers, which turns them into a tangible and vital piece of business inventory.

Key features of CloudRanger's new platform include:

- **Server Management:** CloudRanger gives users an overall view of their entire server system, including when individual servers are powered on, when backups occur and how long backups are stored.
- **Automated Scheduling:** The scheduling module enables users to turn on servers only when needed, providing a more economical solution to server rental.
- **Backup Policies:** Users can easily and regularly backup servers by setting a creation schedule and retention period, with the option to apply Amazon tags or other events identification.
- **Multi-region Backup:** Improved disaster recovery management enables users to choose a second backup in alternate location to further protect against disaster and lost data.
- **File-level Recovery:** Users have the option to drill down to file level to choose individual files to recover when restoring a backup.

CloudRanger received the Competitive Start Fund (CSF) grant by Enterprise Ireland, an Irish government organization focused on the development and growth of Irish enterprises in world markets, in June 2017.

At the time of its software release, CloudRanger is one of the first companies worldwide to be included in Amazon's SaaS Contracts on the AWS Marketplace. Launched in late April 2017, AWS Marketplace SaaS Contracts offers more options and flexibility for both customers and sellers in the AWS Marketplace.

CloudRanger has also achieved status as an AWS Advanced Technology Partner in the AWS Advanced Partner Network (APN). APN Technology Partners provide software solutions that are either hosted on, or integrated with, the AWS platform. As an Advanced Technology Partner, CloudRanger has undergone rigorous assessment in security, technical validation, customer support and customer reviews, as well as maintaining AWS certification for members of its staff. The Advanced designation attained by CloudRanger is the highest tier of accreditation, confirming it has invested in AWS training and has built a mature AWS practice, based on product status, customer engagements, and overall business investment on AWS.

In anticipation of the software release, CloudRanger opened its U.S. headquarters in Chicago, where it currently employs five full-time staff, in addition to 10 full-time employees in Letterkenny, Ireland – creating 11 new jobs overall, and nearly quadrupling employees from the original 4. CloudRanger clients span the United States, United Kingdom, Ireland and New Zealand, and include HP, NASCAR and MetLife.

Why nominee should win

1. **Simplicity:** CloudRanger's proprietary scheduling and backups across an entire server system are easy to understand for even non-technical users, while a view of the entire server system and graphical scheduling provide a usability for AWS that's not even available from Amazon itself.
2. **Security:** While it makes information more accessible, relying on cloud technology can also leave organizations open to disaster, such as outages or cyber attacks. Reliable backups and a disaster recovery plan are essential for safeguarding data. CloudRanger's ease-of-use provides the utmost security by ensuring data is consistently backed up and saved in multiple locations.