

## **Nominee: SUSE**

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### **Nomination title: SUSE OpenStack Cloud 7**

SUSE OpenStack Cloud is the open source private cloud solution of choice for enterprise business, providing the agility to deliver faster time to market and the innovation needed to quickly respond to today's ever-changing business-critical demands.

SUSE OpenStack Cloud enables you to:

Deliver improved agility, innovation and faster time to value to conquer today's competitive, market and business challenges with an enterprise-grade OpenStack private cloud

- **Build a private cloud infrastructure with the operational agility, speed, scalability and control to take full advantage of new business opportunities and rapidly evolving technology trends (such as DevOps and containers).**
- **Deliver business agility with an OpenStack private cloud. Backed by the widest industry support and most vibrant open source community support, OpenStack is ideal for developing new, innovative business workloads, DevOps environments or for transforming traditional data centers. It provides a feature-rich private cloud you can trust to future-proof your investment.**

As the first to release a truly enterprise-grade OpenStack cloud distribution, SUSE is focused on delivering the best open source private cloud solution for today's enterprise business.

- **Get there faster with rapid OpenStack cloud deployment and easy management. SUSE OpenStack cloud has proven to be the fastest to deploy by winning the "Rule the Stack competition at OpenStack Summits every time the competition has been run.**

Take the pain out of getting the robust, production ready private cloud you need to run business-critical workloads and drive business growth, with fast deployment, easy management and enhanced high availability

- **Take the strain out of getting your OpenStack cloud up and running. SUSE OpenStack Cloud is the fastest to deploy, configure and manage, helping accelerate the delivery of real business benefits**
- **Experience the benefits of a mature, stable and robust private cloud. SUSE OpenStack Cloud is designed using more than 20 years of SUSE experience delivering high-quality, hardened open source software and built using SUSE Linux Enterprise Server, the leading open source operating system for mission-critical workloads.**
- **Avoid the pain of unplanned downtime with automated deployment of advanced high availability for critical cloud services to ensure uninterrupted access to the key resources your business needs. Even planned downtime is minimized with a more business-oriented release cycle and non-disruptive upgrades for future code releases.**

- **Simplify the transition of traditional or business-critical workloads with enhanced high availability for compute nodes within your OpenStack private cloud, the widest multi-hypervisor support and the broadest interoperability.**

**Reduce costs, improve efficiency and maximize choice by enabling IT transformation and leveraging existing infrastructure investments**

- **Reduce costs while improving choice and flexibility. OpenStack software is the leading open source cloud solution helping avoid the risks of vendor lock-in and the high cost often associated with proprietary offerings.**
- **Maximize the value of IT investments by modernizing and transforming your existing traditional data center into a private cloud. SUSE OpenStack Cloud has the widest hardware certification, the most comprehensive workload support, the best interoperability on the market and comes with industry-leading support for entire OpenStack cloud platform.**
- **Make it easier to modernize or transition existing workloads to your private cloud. With the widest choice of hypervisor support, including KVM, XEN, VMware, Hyper-V and z/VM, new applications can be developed using the most appropriate hypervisor and existing virtualized workloads can be more easily migrated.**

### **Why nominee should win**

- **SUSE OpenStack Cloud is the open source private cloud solution of choice for enterprise business**
- **Deliver improved agility, innovation and faster time to value to conquer today's competitive, market and business challenges**
- **Take the pain out of getting the robust, production ready private cloud you need to run business-critical workloads and drive business growth**
- **SUSE OpenStack Cloud is the fastest to deploy, configure and manage, helping accelerate the delivery of real business benefits**
- **Maximize the value of IT investments by modernizing and transforming your existing traditional data center into a private cloud**