



Partner survey 2017

Q1 results

+ 57%

Of users attribute **more network sales** due to use of Highlight

↻ 81%

Of sales teams use Highlight to **increase customer contract renewal rates**

80%



Use Highlight to **support Standard License Agreement's** with customers

🔧 86%

Of Service Managers **pro-actively use** Highlight to manage services

👤 90%

See Highlight as an **enabler to achieving 'Trusted Advisor' status** with customers

83%



Would **recommend Highlight** to colleagues and customers

For further information, please contact your account manager.
If you don't have an account manager yet, you can get in touch at:

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