

Nominee: Altaro Software

Nomination title: 1. Altaro VM Backup

Altaro Software is a leading developer of Virtual Machine Backup and recovery solutions, specially developed for small and mid-market businesses. Specialized in backup for virtualized environments, Hyper-V and VMware, Altaro aims at delivering a fast, full-featured yet affordable backup solution and is equipped with an outstanding, personal support team, determined to help clients succeed in protecting their environment. Altaro is trusted by over 40,000 businesses across 113 countries. Altaro VM Backup for MSPs was launched in September 2016, with outstanding adoption by the MSP community.

Why nominee should win

- 1. Our MSP virtual backup solution grew to 400 MSPs in only 11 months**
- 2. In 2017 so far we have grown by 40% over 2016**
- 3. We constantly get amazing feedback from all our customers and partners**
- 4. Our customer support has been praised as 'the best in the IT industry', we average 22second call pickup time and have live chat directly integrated into the product.**